

## JMAC Constructions get 'as close to perfect as possible'



Since August of 2005 Brisbane-based Landscape Construction Company, JMAC Constructions, have been using Benchmark Estimating Software to get their estimates as close to perfect as possible through the accuracy, consistency and ease of use provided by Benchmark.

### Winning jobs by estimating in Benchmark

JMAC recently were the successful tender for the redevelopment projects at Moora Park in Shornecliff, and Bayside Park at Manly, both in the Brisbane area. These jobs involved redeveloping the existing parks with a mix of landscaping and civil

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works, including the construction of amenities, walkways, walls and a fresh new atmosphere.

Estimator Tony Sharrock explains how JMAC used Benchmark to win these jobs, saying, “Brisbane City Council provided us with the Bill of Quantities in Excel, which we imported into Benchmark using the Load Spreadsheet feature. We used Allocate to price some of the Items, and we simply built from scratch the one-off Items that were required. Benchmark makes it so easy and extremely accurate to build Items from scratch because you have quick and easy access to all of your Resources and prices within the one system.”

### Expanding the business and the workforce

Benchmark’s ability to help JMAC expand into new regions by allowing them to produce accurate tenders in each regional location was a key focus of the previous success story. Over one year later this continues to be the case. Tony says, “Benchmark makes estimating for work in other

regions much more efficient, so we save time, and it makes us very clinical in what we do.”

JMAC also discovered, when they recently added a new estimator to the team, that Benchmark simplifies the expansion of their workforce because it is “very easy to use and understand, and our new estimator picked it up in no time.”

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Tony sums up, “The main benefits we get from using Benchmark are that it stores everything in one system; it makes our estimating more clinical, much easier to control and more accurate. It gets ours estimates as close to perfect as possible.” Benchmark has undoubtedly helped JMAC streamline their estimating and expand their business, and will continue to do so as JMAC grows into the future.