

The Georgiou Group price subdivisions in as little as one hour with Benchmark!



The Georgiou Group

The Georgiou Group is a highly respected civil construction company that provides a total construction package and project management service - regardless of scope or budget. Based in Western Australia and employing around 250 staff with a turnover of \$150 million, the Georgiou Group has conducted work throughout Australia. The Georgiou Group can satisfy all civil engineering and urban development requirements, and since 2001 have been using Benchmark to deliver accurate estimates very quickly.

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Pricing Subdivisions in as little as one hour

Joel Norman, Chief Estimator at the Georgiou Group, says that Benchmark is ideally suited to subdivisions because it makes the process of assigning your costs to a client's schedule so efficient. “Our

Library Item descriptions contain the descriptions used by our clients, so it is simply a matter of importing their schedule into Benchmark and running Auto Allocate.”

Joel continues, “Our usual subdivisions are anywhere between \$1-\$3 million dollars and use up to 150 items. By using Benchmark's Auto Allocate feature we can generate prices very quickly; for simple subdivisions we can allocate our Items in as little as one hour!”

Excellent support and ease of use

Along with the astonishing time savings, the Georgiou Group is also discovering the benefits of Benchmark's support services and its ease of use. Joel says that “Benchmark's support has been excellent. Whenever we have suggested changes or modifications someone has helped out or been working at it straight away. Benchmark is also easy for new users to pick up so they can get up and running quickly. This is particularly relevant and useful for the Georgiou Group as we continue to grow and employ more staff.”

Version 6.05 benefits the Georgiou Group

Benchmark has continually improved over the time the Georgiou Group

have used it, and Benchmark's Version 6.05 is a fine example of this. One new report in particular is saving time and helping to smooth

“We can generate prices very quickly by using Benchmark's Auto-Allocate feature”

the integration between business units. Kelly MacDonald works in the Tendering team for the Georgiou Group and says, “The ‘Resources by Item Export to Excel®’ assists us with our budgets. It shows us the Cost Code information for the Resources in a project, making it much easier for our accounting staff to integrate with our financial systems.”

Summary

Benchmark has provided the Georgiou Group with a product that has the ability to let them price a typical subdivision incredibly quickly! In addition to the time savings, the Georgiou Group has also found that Benchmark is easy to understand, provides excellent support, continually improves and is responsive to their needs and requests.